## IN THE CLAIMS:

- 1-54 (canceled)
- 55. (Currently Amended) A method of producing a pattern on a surface of a substrate, the method comprising the steps of:
  - (a) applying a patterned coat of a binder material to the surface of a substrate; and
- (b) applying a dry pigment material to the surface of the binder material, the pigment material comprising flakes of a cholesteric liquid crystal material, the pigment material adhering to the binder material;
- wherein steps (a) and (b) are performed using a printer selected from the group consisting of xerographic and laser printers.
- 56. (Previously Presented) The method of claim 55 further comprising:
  repeating steps (a) and (b) a plurality of times to build up a multipigmented pattern.
- 57. (Previously Presented) The method of claim 55. wherein the binder material comprises a fluid material.
- 58. (Previously Presented) The method of claim 55 wherein the binder material comprises a fusible material.
- 59. (Previously Presented) The method of claim 55 wherein the binder material comprises a radiation curable material.
- 60. (Previously Presented) The method of claim 55 wherein the binder material comprises a mixture, the mixture comprising a non-volatile and a volatile solvent.
- 61. (Previously Presented) The method of claim 55 further comprising the step of:
- (c) mechanically working the surface of the binder to align the flakes in a direction that is substantially parallel thereto.
- 62. (Previously Presented) The method of claim 61 wherein the step (c) comprises the step of rolling the surface of the binder material.

- 63. (Previously Presented) The method of claim 61 wherein the step (c) comprises the step of buffing the surface of the binder material.
- 64. (Previously Presented) The method of claim 55 wherein the flakes of cholesteric liquid crystal material comprise a non-linear pitch distribution to reflect a broad band of light.
- 65. (Previously Presented) The method of claim 55 further comprising the step of:
  - (c) applying a protective coating over the dry pigment material.
- 66. (Currently Amended) A method of producing a pattern on a surface of a substrate, the method comprising the steps of:
  - (a) applying a patterned coat of a binder material to the surface of a substrate;
- (b) applying a dry pigment material to the surface of the binder material, the pigment material comprising flakes of a cholesteric liquid crystal material, the pigment material adhering to the binder material; and
- (c) repeating steps (a) and (b) a plurality of times of times to build up a multipigmented pattern;
- wherein steps (a) and (b) are performed using a printer selected from the group consisting of ink-jet-printers, bubble jet printers, xerographic printers, and laser printers.
- 67. (Previously Presented) The method of claim 66 wherein the binder material comprises a fluid material.
- 68. (Previously Presented) The method of claim 66 wherein the binder material comprises a fusible material.
- 69. (Previously Presented) The method of claim 66 wherein the binder material comprises a radiation curable material.
- 70. (Previously Presented) The method of claim 66 wherein the binder material comprises a mixture, the mixture comprising a non-volatile and a volatile solvent.
- 71. (Previously Presented) The method of claim 66 further comprising the step of:
  - (d) mechanically working the surface of the binder to align the flakes in a direction that is

substantially parallel thereto.

- 72. (new Previously Presented The method of claim 71 wherein the step (d) comprises the step of rolling the surface of the binder material.
- 73. (Previously Presented) The method of claim 71 wherein the step (d) comprises the step of buffing the surface of the binder material.
- 74. (Previously Presented) The method of claim 66 wherein the flakes of cholesteric liquid crystal material comprise a non-linear pitch distribution to reflect a broad band of light.
- 75. (Previously Presented) The method of claim 66 further comprising the step of:
  - (d) applying a protective coating over the dry pigment material.
- 76. (Currently Amended) A method of producing a pattern on a surface of a substrate, the method comprising the steps of:
  - (a) applying a patterned coat of a binder material to the surface of a substrate;
- (b) applying a dry pigment material to the surface of the binder material, the pigment material comprising flakes of a cholesteric liquid crystal material, the pigment material adhering to the binder material; and
- (c) repeating steps (a) and (b) a plurality of times of times to build up a multipigmented pattern;
- (d) mechanically working the surface of the binder to align the flakes in a direction that is substantially parallel thereto;

wherein steps (a) and (b) are performed using a printer selected from the group consisting of ink jet printers, bubble jet printers, xerographic printers, and laser printers; step (d) is performed using a technique selected from the group consisting of rolling the surface of the binder material and buffing the surface of the binder material; and

wherein the flakes of cholesteric liquid crystal material comprise a non-linear pitch distribution to reflect a broad band of light.

77. (Previously Presented) The method of claim 76 wherein the binder material comprises a fluid material.

- 78. (Previously Presented) The method of claim 76 wherein the binder material comprises a fusible material.
- 79. (Previously Presented) The method of claim 76 wherein the binder material comprises a radiation curable material.
- 80. (Previously Presented) The method of claim 76 wherein the binder material comprises a mixture, the mixture comprising a non-volatile and a volatile solvent.
- 81. (Previously Presented) The method of claim 76 further comprising the step of:(e) applying a protective coating over the dry pigment material.